

Company Profile



مؤسسة المدى التجارية
SPAN TRADING EST.

General Information's

Year Established	2006
Commercial Registration	60580 - 01
Business Address	Office 396 A, Road 53, Block 555, Budaiya, Kingdom of Bahrain.
Postal Address	P. O. Box: 21911, Manama Kingdom of Bahrain
Contact Numbers	T: +973 17 699805 F: +973 17 699806 E: spantradingest@gmail.com
Sales & Marketing	Navjot Singh Multani Marketing Manager M: +973 3 6459944 / 39722608 E: spantradingest@gmail.com
Management	Aysha Hasan Mohamed Al Dheyman Owner M: +973 39536659 Naveen P. Mendonca Managing Director M: +973 3 6459968 / +966 565149968 E: naveen@vnibh.com
Associated Companies	V. N. International WLL. P. O. Box: 21911, Manama, Kingdom of Bahrain Eastern Overseas Trading Est. P. O. Box: 3824, Dammam 31481 Kingdom of Saudi Arabia

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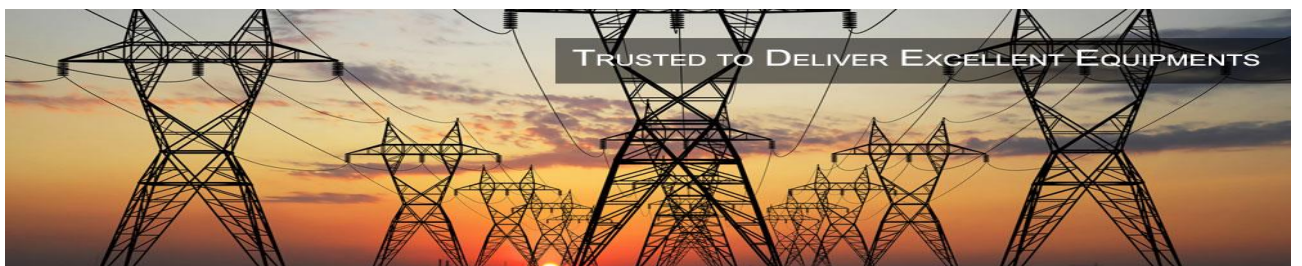
Introduction

“Span Trading Est.”, one of the leading Trading & Contracting company in the Kingdom of Bahrain and has a deserved reputation throughout the GCC & other regions.

Span Trading Est. head office is located in the Kingdom of Bahrain and our business operations for various products & services are extended to all the regions in Kingdom of Saudi Arabia, UAE, Other Asian & European countries. Over the years Span has met the challenges through the application of new technologies, unmatched product integrity & commitment. SPAN provides employment for Bahraini National's & multi nationalities.

Business Activities & Divisions

- ✦ *Electrical – Import & Export*
- ✦ *Electrical Contracting*
- ✦ *Civil - Industrial – Mechanical Supply & Erection*
- ✦ *Commission Agencies & General Trading*
- ✦ *Commission Agents (Chemicals, Oil & Petrochemicals)*
- ✦ *Chemical – Import & Export*
- ✦ *Water Desalination, Plant Installation & Maintenance*
- ✦ *Property & Real Estate*



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Our Commitments

- *Provide our clients with highest quality services.*
- *Provide all those services on time in the best possible way.*
- *Provide our clients with the best pricing & delivery time.*
- *Provide totally open communications in order to meet client's requirements.*
- *Provide a system of continuous quality improvement.*
- *Provide a system of employee involvement, motivation & training.*
- *Committed to improving all services & maintain customer satisfaction.*

Quality Assurance

SPAN follows the dictum **“Doing It Right The First Time”**. In doing so, it evolved system to put checks and control at every crucial stage of the contract cycle. The quality of work & service will be ensuring that the contractual requirements are complied in all respects.



Trading Assurance

SPAN ensures that, the clients obtain the best return on their investments & assure them best quality products, famous brands from different countries with comparative & competitive prices. We are always committed to our commitments and ensure excellent service in all our business activities.

As an enterprise, SPAN strives to uphold our commitment of providing high standard of services & expertise to accommodate clients & business partners. SPAN shall continue maintaining the additional regions of promising enterprise & technology in response to the needs of each client.

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Quality Policy Statement

It is the policy of SPAN to provide products & services that meet the needs & expectations of our clients, and are “Perfect for Purpose”. SPAN is committed towards its quality management system & as such recognizes the need for process assurance through all stages of our activities, from initial enquiry through the final handover of projects & to the continual improvement for our processes.

This policy acknowledges that everyone has a part of responsibility in achieving quality & client satisfaction, that prevention not detection is the right approach, & that the quality management system is adequately resourced with competent staff, infrastructure & better product systems.

The management of SPAN shall identify company’s objectives & shall regularly review performances of the set objectives & that of SPAN’s quality management system to ensure continuing suitability & effectiveness including, opportunities for continual improvements.



SPAN ensures that products conform not only to the specification of client, but also to the intended requirements of SPAN independent quality standards as applicable. It is our vision build upon our technology, customer value & employee satisfaction, & to participate in those fields of interest that offer opportunities for continuing growth & profitability. This quality policy has been generated & introduced with full support & commitment of the management & staff of SPAN.

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Operational Divisions

Sales & Marketing

- ✓ *Trained Technical Sales team to provide cost effective solutions*
- ✓ *Follow Category Management System*
- ✓ *Focused Product Sales Teams*
- ✓ *Collect Market data & Tailor special packages to suit demand*
- ✓ *Preparation of technical Offer*
- ✓ *Evaluate Lost sales Analysis & Reports*

Project & Contracting

- ✓ *Qualified Engineers*
- ✓ *Quantity Surveyors*
- ✓ *Draftsman & Project team*
- ✓ *In-house Safety officers to supervise safety at site*
- ✓ *Trained Technical team to provide professional installations*
- ✓ *Focused Project management team*
- ✓ *Preparation of technical & commercial Offer*
- ✓ *Evaluate Lost sales Analysis & Reports*

Procurement

- ✓ *Price Negotiations*
- ✓ *Quality control*
- ✓ *Sourcing of materials*
- ✓ *Ensures timely availability of the stocks*
- ✓ *Full Team Supported by In House Clearing Agents*

Accounts & Administration

- ✓ *Customer Care Center*
- ✓ *Effective Cost & Credit Control Team*
- ✓ *MIS Data Center*

Warehousing & Logistics

- ✓ *State of Art Temperature controlled warehouses*
- ✓ *Qualified Logistic manpower*
- ✓ *Fully equipped with material handling equipment*

After Sales-Service

- ✓ *Trained teams*
- ✓ *Maintenance within warranty period*
- ✓ *Annual maintenance contracts (Preventive maintenance)*
- ✓ *Servicing and maintenance of equipment on calls*

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Project Management:

SPAN shall manage any project after the initial feasibility study, BOQ, study of drawings & the scope of work. We shall also do partial project management tasks to assist other project management teams. We have the capability of commissioning any of the instruments or devices we supply and we shall work with our client for any extended services that they may require from us with regards to after sales service & Annual Maintenance Contracts.

We shall ensure that our installations complying with the requirement of latest edition of all applicable standards & regulation. All contractual works shall be executed in strict accordance with the Ministry of Electricity, and Ministry of Works & Agriculture, Public Works Affairs, CPMD general specifications. All installations will be carried out to a high standard of workmanship using skilled labor of proven ability and workmen, which shall be supervised at all times.



Contracting Experience:

During the past years, SPAN has gained a wide experience in the Design, Fabrication & Installation of high quality MEP projects, qualifying SPAN as a long established company with a deep knowledge of the local & GCC market with the highest credentials for quality.

Years of sustained development & growth places SPAN in the position of one of the leading MEP & General Contractor. SPAN scale of operation qualifies the company to meet the annual contracting budgets of projects. SPAN employs a large, stable & skilled work force with Bahraini's & multi nationals.

Conclusion

Span Trading is committed to further advancing power train technologies in order to offer new products and technologies that satisfy growing demand from our valued clients.

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Products & Service Information's

Indoor & Outdoor Lighting:

- ❖ *Architecture & Interior Lighting*
- ❖ *Decorative & Public Functional Lighting*
- ❖ *Outdoor Lighting*
- ❖ *Industrial Lighting*
- ❖ *Emergency & Exit Lighting*
- ❖ *Magnetic & Electronic Control Gear*
- ❖ *Lamps & Lamp Holders*

Electrical Equipment's & Wiring Accessories:

- ❖ *Switchgear & Distribution Equipments*
- ❖ *Power Management & Distribution Equipments*
- ❖ *Electrical Equipment For Industrial Areas*
- ❖ *Air Moving Equipments*
- ❖ *Power Cables & Communication Cables*
- ❖ *Cable Management System*
- ❖ *Electrical Fittings & Wiring Accessories*
- ❖ *PVC / EMT / GI Conduits, Fittings & Accessories*

Measuring Tools & Testing Equipments:

- ❖ *Electrical Measuring Tools*

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Our Major Brands

